

## **Account Executive, STANDARD MECHANICAL SYSTEMS LIMITED**

Mississauga, ON, CANADA

Posted October 19, 2017

Standard Mechanical Systems Limited is a highly successful national HVAC service provider with 35 office/service depots across Canada. We have been in business for over 46 years, providing services to the national retail / telecommunications / commercial sectors.

We are presently looking for an individual to assist in providing sales service support and account management for our rapidly expanding HVAC Services Division. The new employee must be able to adapt and adjust to this dynamic environment.

### CANDIDATE PROFILE:

- Highly developed computer skills, comfortable with various programming tasks
- Excellent communicator with strong customer oriented attitude
- Strong organizational skills and comfortable with meeting or exceeding assigned time frames
- University or College graduate with a Professional Engineer or C.E.T. designation (preferred)
- Work experience in HVAC related industry
- Fundamental comprehension of HVAC Systems
- Ability to work effectively in a team environment
- Self-motivated individual with the ability to learn independently

### RESPONSIBILITIES

- Assist in prospecting and obtaining new National Service Accounts
- Prepare quotes and secure approvals for repairs from customers
- Support service technicians for trouble-shooting, warranty related service calls and customer support initiatives
- Manage existing inventories to expedite delivery of parts/ equipment across Canada
- Assist in preparing proposals for new National Service Accounts

### Apply by e-mail to

Standard Mechanical Systems Limited

Attn: Jim McAughey, Executive Vice-President

3055 Universal Drive

Mississauga, Ontario L4X 2E2

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